Brielle 2024 Reassessment Report

11/15/2023



Reassessment FAQ

Appeal FAQ

Monmouth County Tax Estimator

Memo from the Assessor

These past four years have been an exceptional period for real estate. Property values continue to increase at a steady pace and prices have not subsided as of the valuation date for the 2024 reassessment (10/1/2023). The Borough is required to reassess all properties annually in order to maintain fair tax distribution. The goal of these annual reassessments is to react to the market sales that have already occurred, not predict what will happen in the future. These recent market changes highlight the importance of the assessment function, which serves as the distribution mechanism of county, school, and municipal tax levies.

The New Jersey constitution requires annual tax levies be distributed based on market value. Property assessments are assigned to distribute taxes, not generate them. In many municipalities throughout the State, they perform a revaluation and distribute their property taxes from that revaluation for some 10 years or longer. By not implementing a proactive assessment maintenance approach, tax distribution becomes less accurate each year that passes, as it assumes that all property values in a municipality appreciate or depreciate at the same rate over time. This assumption is completely inaccurate since property values do not necessarily change in a uniform manner across all property types. The various real estate markets in the Borough of Brielle have been prime examples of how different price points and submarkets move at different rates and sometimes, even in different directions.

Changes to the global assessment modeling were made to target market value for the 2024 reassessment. Adjustments were also made to all individual properties, neighborhoods, and submarkets to refine the assessment accuracy. The goal of a reassessment is to annually target 100% market value so that statistical measurements represent better assessment accuracy. For the upcoming 2024 tax year, the overall aggregate value of the Borough of Brielle will be approximately 10.77% higher than it was in 2023. This does not mean that property taxes will go up 10.77%, it means that the overall value of properties in the borough has increased. When the valuation of the borough increases, the tax rate decreases, provided the tax levy remains the same. This office anticipates that the 2024 tax rate will be lower than the 2023 tax rate due to the increase in property values (see figure 13).

The 2024 property assessment will be used to calculate the 2024 property tax bill, which won't come out until next summer. In the meantime, property owners should <u>not</u> multiply the 2023 tax rate by the 2024 assessment to determine 2024 property taxes. The link to the Monmouth County Property Tax Estimator on the cover of this report can be utilized to estimate 2024 property taxes. More information concerning the process and results of the reassessment can be found in the body of this report.

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Director's Ratio

Brielle's 2023 Director's Ratio was 97.68. While the "Director's Ratio" is a complex calculation, this measurement is intended to express the typical relationship between assessments and sale prices in a given municipality. The sampling period used for the Director's Ratio covers sales that took place between January and June. It is then blended with the Director's Ratio from the prior year to stabilize shared levy impacts. With assessments being set during the pre-tax year (based on sales that took place during the prior two-year period), it is expected that ratios will be lower than 100% when markets are appreciating. The opposite would hold true for declining markets. Typically, real estate markets do not appreciate significant amounts year over year, so little emphasis was put on this topic in prior reassessment reports. However, the recent market changes have been exceptional, so the calculation is worth noting in this report to provide context to the declining ratio.

General Coefficient of Deviation (COD)

The General Coefficient of Deviation is widely held as the best indicator in determining proper tax distribution. It is a way to measure how tightly clustered individual assessment ratios are in relation to the average ratio. A lower COD means more accurate and fair tax distribution. The COD normalizes ratios to show accuracy within a municipality regardless of what the Director's Ratio is in any given year.

The more homogeneous the properties in a municipality are, the lower the COD should be. For example, a municipality that is comprised of mostly townhouses would be expected to yield better assessment accuracy than a municipality that is comprised of a complex range of property types. Through annual reassessments, Monmouth and Somerset Counties are showing much lower CODs compared to historical or statewide data.

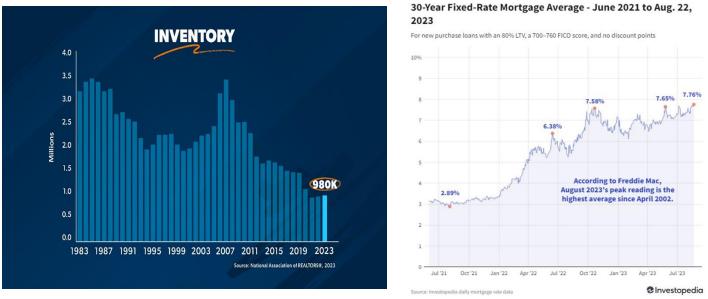
Despite the complexity of the Borough, Brielle's COD has been more accurate than the norms in the rest of the state, meaning that the assessments and resulting tax distribution are fairer. Brielle has also been trending to be meaningfully more accurate than historical coefficients under the reassessment model. The 2023 COD was 11.71 which was the fourteenth lowest COD on record for Brielle (in at least the past 30 years). While a historical comparison is an important measurement, the COD must continue to be analyzed over time as coefficients will inevitably be higher during years that the underlying market is more volatile or suffers from lack of supply or demand.

Below is a summary of Brielle general COD for the past 10 years (see figure 1). Brielle average COD prior to implementation of annual reassessments (years 1992-2014) was 12.94. Since implementation, the average COD is now 9.45 with tax years 2015 – 2020 being some of the best COD's on record. Due to the volatility over the past three years, the COD has been trending higher.

| Year | General Coefficient of Deviation |
|------|--|
| 2014 | 13.27 |
| 2015 | 8.51 |
| 2016 | 8.02 |
| 2017 | 7.54 |
| 2018 | 9.98 |
| 2019 | 7.79 |
| 2020 | 9.82 |
| 2021 | 10.15 |
| 2022 | 11.55 |
| 2023 | 11.71 |
| | (figure 1) |

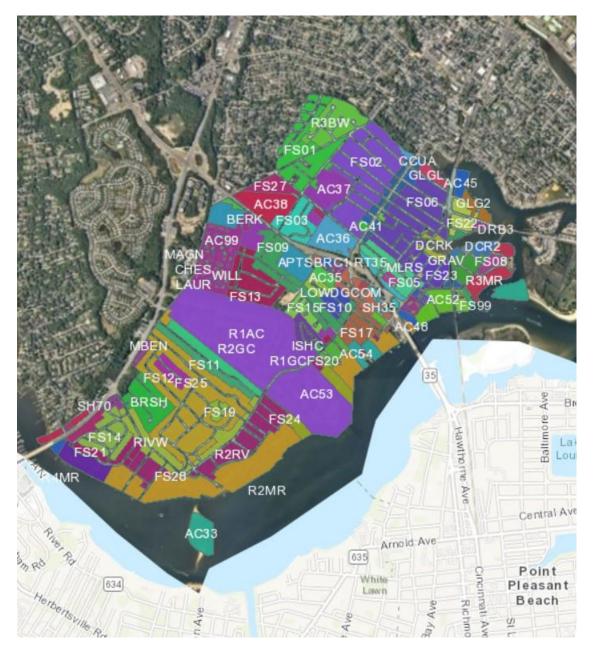
Real Estate Market Observation

We have seen incredible price appreciation and volatility throughout the entire market. While the uptick in interest rates that began in the late summer of 2022 was expected to begin to cool sale prices, the continued lack of inventory has only fueled the competition for homes on the market. Homes listed for sale are still quickly receiving multiple offers and at prices that exceed the asking price. Over the past couple of years, the Federal Reserve has steadily increased hiked interest rates in order to counter the rise in inflation. As a result, we have seen 30-year mortgage interest rates that were below 3% only a couple of years ago climb to over 8% recently. As of the date of this report, 30-year mortgages are close to a 23-year high. Much of the low inventory in the residential market can be attributed to homeowners with these low-interest rate mortgages opting to stay in their current home rather than sell.



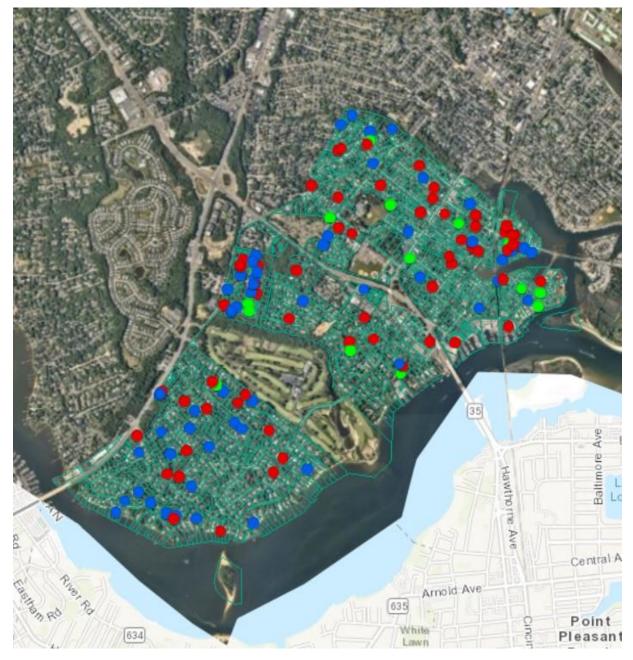


The most recent reassessment takes these market changes into account when setting the 2024 assessments. Sales from 2022 and 2023 were used in the reassessment modeling, giving greater weight to the more recent sales. The 2024 preliminary value of Brielle has increased by 10.77%. This 10.77% can be seen as the baseline for apportionment change. Any property that has increased greater than 10.77% will pay a higher proportionate share of the tax levy. Conversely, any property increasing less than 10.77% (or decreasing) will pay a lesser proportionate share of the tax levy.





VCS, or Value Control Sectors, help differentiate local markets and neighborhoods from one another. Properties throughout the borough all have different influences that affect property values. Through the 2024 reassessment, changes to global modeling were made to target market value. Adjustments were also made to all individual properties, neighborhoods, and submarkets to refine assessment accuracy. The goal is to annually target 100% market value so that the statistical measurements represent better assessment accuracy. The primary driver of a reassessment is recent "arms-length transactions". Statutorily, properties are assessed for what they would have sold for on October 1st of the pretax year. The 2024 valuation date is October 1, 2023. There were 122 "usable" sales in the 2022-2023 market analysis.



(figure 4)

Colored dot correlates with sales ratio: Red >105%, Blue 95%-105%, Green <95%

While the local market has appreciated at significant rates, assessors must view sales data used in the study in its totality when employing mass modeling techniques. While more recent sales are certainly given more credibility in the analysis, older sales will still be a stabilizing factor with annual reassessments. Inevitably, older sales will pull the modeling in the direction that the market was in the past. When there is significant appreciation or depreciation from one year to the next, the older sales will be more impactful on ratio and COD metrics. The aggregate value for the Borough of Brielle has increased by approximately 10.77% from 2023.

Assessment Change Review

| PRC Ratio for Municipality: Brielle Boro | FAMILY), FARM (HOUSE), FA | Property Class: VACANT LAND,RESIDENTIAL PROPERTY (1 - 4 FAMILY),FARM (HOUSE),FARM (QUALIFIED),COMMERCIAL,INDUSTRIAL,APARTMENT | | | |
|--|---------------------------|---|----------|--------------------|--|
| VCS : ALL | Style : ALL | | | Neighborhood : ALL | |
| Added Assessments : Removed | 0 IMP Last year & PRC IMP | > 1: Removed | | | |
| | Change Bucket | # Properties | % Change | | |
| | A. Decrease: 15% and Over | 5 | 0.25% | | |
| | B. Decrease: 10-15% | 7 | 0.35% | | |
| | C. Decrease 5-10% | 26 | 1.30% | | |
| | D. Decrease: 2-5% | 21 | 1.05% | | |
| | E. Decrease: 0-2% | 25 | 1.25% | | |
| | F. No Change | 2 | 0.10% | | |
| | G. Increase 0-2% | 92 | 4.60% | | |
| | H. Increase: 2-5% | 217 | 10.84% | | |
| | I. Increase: 5-10% | 546 | 27.27% | | |
| | J. Increase: 10-15% | 597 | 29.82% | | |
| | K. Increase 15%+ | 462 | 23.08% | | |
| | #DIV/0! | 2 | 0.10% | | |
| | Grand Total | 2002 | 100.00% | | |

(figure 5)

Property Inspections (data collection)

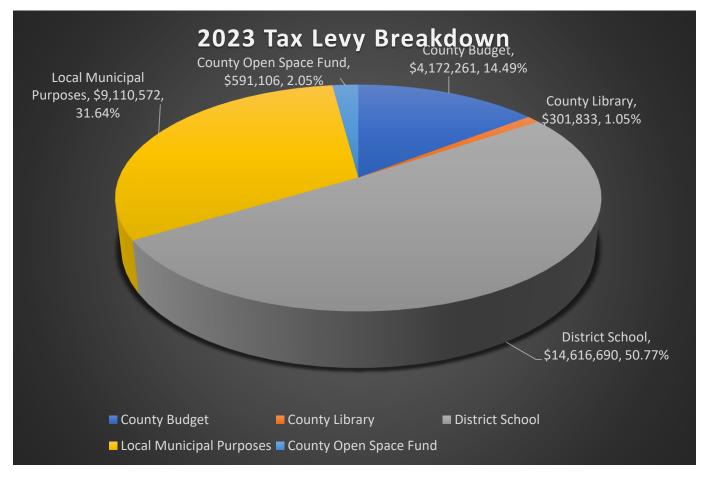
The NJ Division of Taxation requires any municipality that is performing annual reassessments to have an approved inspection cycle. The inspection cycle for the Borough is 5 years, meaning that your property will be inspected once every 5 years. The purpose of these inspections is to gather pertinent information on each property so that the appraisal process is fair and uniform. The inspectors are not appraisers and are not appraising your home during these inspections. The inspectors are simply collecting data, which is then returned to this office where the reassessment process is completed. The Borough completed the first five-year (2016 - 2020) inspection cycle in 2020. We are more than halfway through our second cycle (2021 - 2025) which ends in 2025.

| | Borough of Brielle Inspection Schedule | | | |
|--|--|----------------------|--|--|
| | Year | Properties Completed | | |
| | 2016 | 20% | | |
| First Increation Ovelo | 2017 | 20% | | |
| First Inspection Cycle 2016 - 2020 | 2018 | 20% | | |
| 2010 - 2020 | 2019 | 20% | | |
| | 2020 | 20% | | |
| | 2021 | 20% | | |
| Second Inspection Cycle | 2022 | 20% | | |
| Second Inspection Cycle 2021 - 2025 | 2023 | 20% | | |
| 2021 - 2025 | 2024 | TBD | | |
| | 2025 | TBD | | |

Brielle Tax Levy History

| | | | | | | | | | | | Percent |
|------------------------|----|-------------|----|-------------|----|--------------|----|--------------|----|--------------|---------|
| Tax Levy Component | 20 | 19 Tax Levy | 20 | 20 Tax Levy | 2 | 021 Tax Levy | 20 | 022 Tax Levy | 2 | 023 Tax Levy | of Bill |
| County Budget | \$ | 3,722,863 | \$ | 3,752,885 | \$ | 3,704,749 | \$ | 3,861,359 | \$ | 4,172,261 | 14.49% |
| County Library | \$ | 266,316 | \$ | 273,151 | \$ | 270,793 | \$ | 290,210 | \$ | 301,833 | 1.05% |
| District School | \$ | 13,979,790 | \$ | 14,330,006 | \$ | 14,188,206 | \$ | 14,330,088 | \$ | 14,616,690 | 50.77% |
| Brielle Municipal | \$ | 6,840,086 | \$ | 6,989,704 | \$ | 7,131,046 | \$ | 8,057,693 | \$ | 9,110,572 | 31.64% |
| County Open Space Fund | \$ | 429,682 | \$ | 438,356 | \$ | 445,536 | \$ | 500,390 | \$ | 591,106 | 2.05% |
| Total Tax Levy | \$ | 25,238,737 | \$ | 25,784,102 | \$ | 25,740,330 | \$ | 27,039,740 | \$ | 28,792,463 | |

(figure 7)



(figure 8)

Total Change of Net Valuation Taxable

The net valuation of the Borough is increasing by 10.77% in 2024 (see figure 9). About 241.6M has been added to the Brielle ratable base (partially related to new construction and mostly related to market appreciation).

| Change % | 10.77% |
|--------------------------------|------------------------------|
| 2024 Preliminary Net Valuation | 2,483,864,600 241,556,800 |
| 2023 Final Net Valuation | 2,242,307,800 |

Property Class Breakdown (Year over Year)

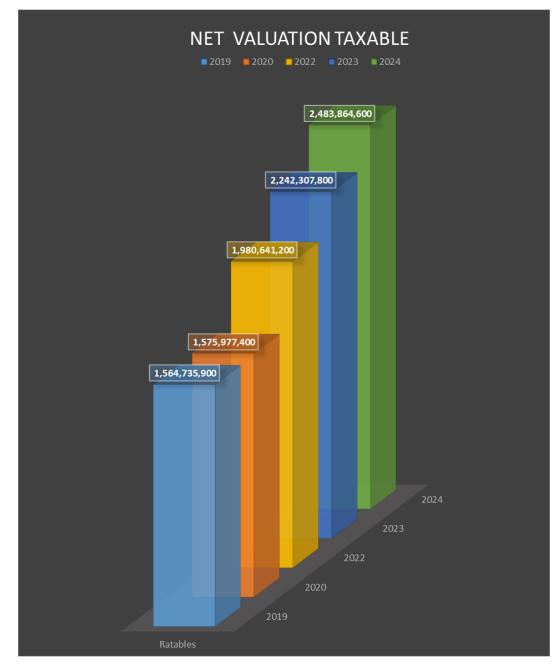
| | 2023 Final Tax List | | | | | | | | |
|-------|---------------------|-------|---------------|-----------|------------------|--|--|--|--|
| Class | Property Type | Count | Value | Average | Share of Borough | | | | |
| 1 | Vacant Land | 45 | 27,886,000 | 619,689 | 1.24% | | | | |
| 2 | Residential | 1,991 | 2,054,945,600 | 1,032,117 | 91.64% | | | | |
| 4A | Commercial | 83 | 127,896,700 | 1,540,924 | 5.70% | | | | |
| 4C | Apartment | 4 | 31,579,500 | 7,894,875 | 1.41% | | | | |

| Total | 2,242,307,800 |
|-----------------------|---------------|
| Verizon | - |
| Net Valuation Taxable | 2,242,307,800 |

| | 2024 Preliminary Tax List | | | | | | | | |
|-------|---------------------------|-------|---------------|-----------|------------------|--|--|--|--|
| Class | Property Type | Count | Value | Average | Share of Borough | | | | |
| 1 | Vacant Land | 48 | 31,676,000 | 659,917 | 1.28% | | | | |
| 2 | Residential | 1,995 | 2,284,451,800 | 1,145,089 | 91.97% | | | | |
| 4A | Commercial | 83 | 134,444,800 | 1,619,817 | 5.41% | | | | |
| 4C | Apartment | 4 | 33,292,000 | 8,323,000 | 1.34% | | | | |

| Total | 2,483,864,600 |
|-----------------------|---------------|
| Verizon | - |
| Net Valuation Taxable | 2,483,864,600 |
| | (n) |

(figure 10)





| 2019 -2024 | Tax Levy and Net Tax | able Value | |
|------------|----------------------|----------------|---------------------------------------|
| Year | Ratables | Tax Rate | |
| 2019 | 1,564,735,900 | 1.613% | |
| 2020 | 1,575,977,400 | 1.636% | |
| 2021 | 1,680,289,700 | 1.532% | |
| 2022 | 1,980,641,200 | 1.365% | |
| 2023 | 2,242,307,800 | 1.285% | |
| 2024 | 2,483,864,600 | TBD | |
| | 241,556,800 | Ratable base c | hange 2022 to 2023 (Prior to Appeals) |
| | 10.77% | Increase Prior | to Appeals |

2024 Tax Rate Estimate

| Year | Ratables | Tax Levy | Tax Rate | |
|--------|---------------|------------|----------|---|
| | | | | |
| 2023 | 2,242,307,800 | 28,792,463 | 1.285% | |
| | | | | *Rate if levy was the same year over year |
| 2024* | 2,483,864,600 | 28,792,463 | 1.159% | and no reductions from appeals |
| | | | | |
| | | | | **Assumes a 1% reduction in ratables |
| 2024** | 2,459,025,954 | 29,368,312 | 1.194% | from appeals & 2% increase in Levy |

Realistic 2024 Tax Rate Range 1.160%-1.200%

(figure 13)

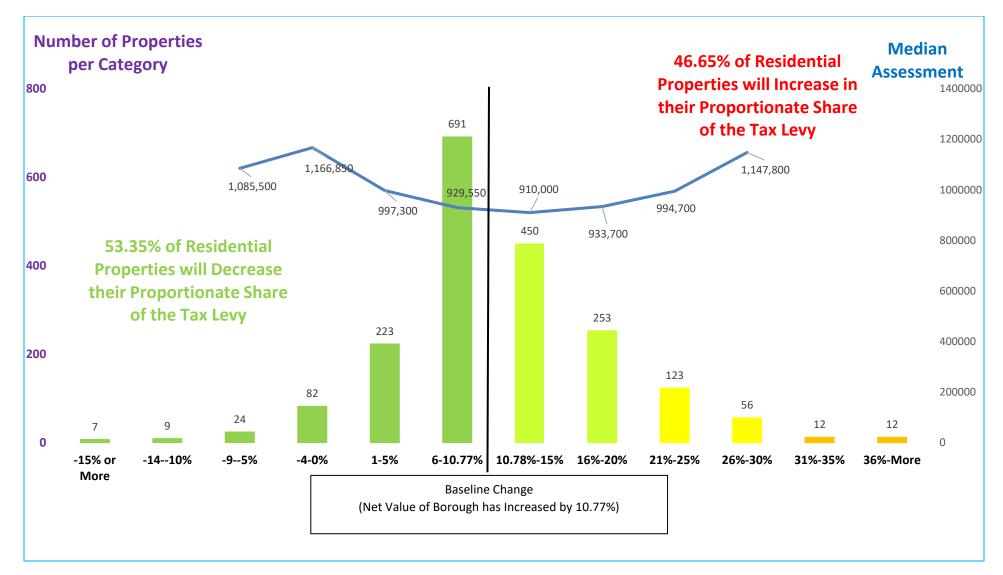
Assessment change of all residential properties

(Excluding new construction and properties that had renovations)

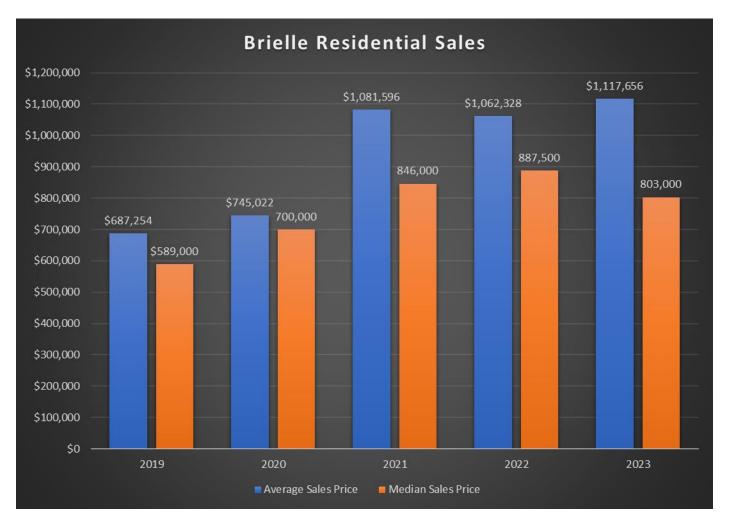
| | Residential Classified Properties | | | | |
|--|-----------------------------------|--|------------|---------------------------------|--|
| | Assessment Change Category | Number of Properties In Change Category | % of Total | Median Assessment o Group | |
| | -15% or More | 7 | 0.36% | | |
| 53.35% of Residential Properties will Decrease their Proportionate Share of the Tax Levy | -1410% | 9 | 0.46% | | |
| | -95% | 24 | 1.24% | 1,085,500 | |
| | -4-0% | 82 | 4.22% | 1,166,850 | |
| | 1-5% | 223 | 11.48% | 997,300 | |
| | 6-10.77% | 691 | 35.58% | 929,550 | |
| | 10.78%-15% | 450 | 23.17% | 910,000 | |
| 46.65% of Posidontial Properties will | 16%-20% | 253 | 13.03% | 933,700 | |
| 46.65% of Residential Properties will Increase in their Proportionate Share of | 21%-25% | 123 | 6.33% | 994,700 | |
| the Tax Levy | 26%-30% | 56 | 2.88% | 1,147,800 | |
| the tax Levy | 31%-35% | 12 | 0.62% | | |
| | 36%-More | 12 | 0.62% | | |
| | Total Properties in Group | 1942 | 100.00% | | |
| *Net Va | alue of Borough has Increa | sed 10.77% | | | |

**Analysis Removes Properties that the assessment changed related to recent improvements

(figure 14)



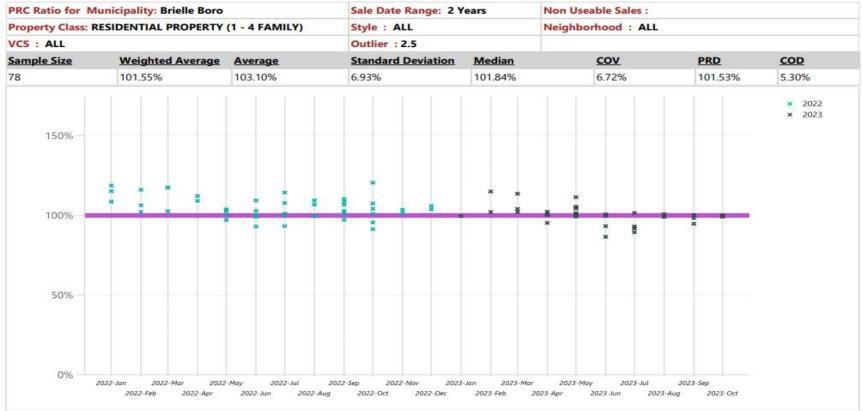
(figure 15)



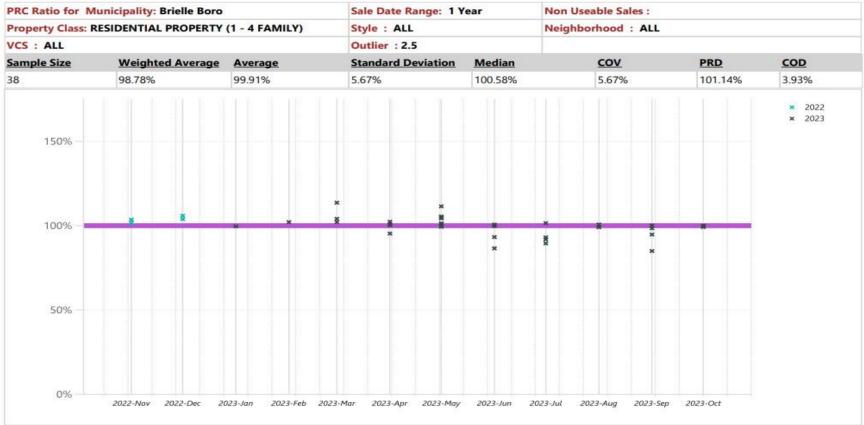
(figure 16)

Tax Board Assessment Data Analysis Module (ADAM360) Standardized Review: All 2022/2023 residential usable sales (removing top & bottom 2.5% outliers and properties that had renovations after the sale)

PRC Ratio Scatter



PRC Ratio Scatter



PRC Ratio Scatter

